



EXPRESSION OF INTEREST

CHIEF EXECUTIVE OFFICER (CEO)

FOR

BENAZIRABAD INDUSTRIAL ESTATE DEVELOPMENT AND MANAGEMENT COMPANY

The Establishment of Industrial Estates is essential for promoting industrial growth, as well as for reducing the acute inequality in income distribution. Well Planned Industrialization acts as dominant contrivance for alleviating the problems of poverty and mass unemployment encountered in developing countries.

Government of Sindh realizing the importance of Industrialization for economic growth aims at establishing Industrial estates at the economically strategic places all over the province. Establishment of Benazirabad Industrial Estates Development & Management Company is first step in this direction. Applications are invited from professionally qualified and experienced individuals for the position of Chief Executive Officer of the company. The Chief Executive Officer shall be a contractual employee to be hired for a period of three (3) years renewable term.

Eligibility Criteria

- Masters Degree or Bachelors Degree (with 10 years experience in Civil Services of Pakistan) in Engineering, Finance, Economics, Management or other related field.
- At least 5 years of experience in handling affairs of Industrial concerns/Industrial Projects or a corporate entity at a very senior level.

Heading the company and reporting to the company's shareholders and Board of Directors the CEO is expected to be:

- Well versed in English as well as local languages
- Must be able to demonstrate high level of interpersonal communication, analytical and negotiation skills
- Result oriented and Energetic person with problem solving attitude.
- A respected leader able to articulate the company vision effectively to all stakeholders.
- A highly motivated, performance led individual.
- An effective communicator with well developed organizational skills.
- Able to design and deliver ambitious, service focused corporate plans for the company.

Compensation will be market driven and will be commensurate with experience and qualifications. The position will be based at Benazirabad Industrial Estates Development and Management Company head office at Shaheed Benazirabad (Nawabshah).

Terms of Reference (TORs) may be viewed @ www.fdsindh.gov.pk

Interested candidates are encouraged to send their hard copies of CVs along with two references on or before 11th of September 2010 at the specified address and **must** send the CV at the email afsd@fdsindh.gov.pk. Above position offers excellent opportunity for career growth. Only short listed candidates will be called for an interview.

Acting Company Secretary
Sindh Secretariat 4-A, Barrack No 16
Court Road, Karachi
Tel: +92-21-992-03215
Fax: +92-21-992-06508

Benazirabad Industrial Estate Development & Management Company

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TOR'S OF THE CHIEF EXECUTIVE OFFICER OF THE BIEDMAC

3. (a) The Chief Executive Officer shall be a contractual employee to be hired for a period of three (3) years renewable term. He shall be appointed by the BOD, having preferably a Masters Degree or Bachelors Degree (with 10 years of experience of working in the Civil Services) in Engineering/Finance/Management qualifications and at least 5 years experience of successfully managing industrial projects/concerns, on terms and conditions to be determined by the BOD.
- (b) The Chief Executive Officer shall work under the guidance of the BOD and be responsible for the day-to day management and administration of "The Company". Without prejudice to the generality of the foregoing, he shall be responsible, with the approval of the BOD, to:
 - i. Determine the powers, duties and fix salaries or emoluments of the managers, secretaries, officers, clerks and employees, either permanent or temporary who are appointed under Article 49(vi) of "These Presents";
 - ii. Prescribe duties of all employees and staff of "The Company";
 - iii. Make, draw, endorse, sign, accept, negotiate and give cheques, bills of lading, drafts, orders, bills of exchange, promissory notes and other negotiable instruments in the amount below Rupees one (1) million.
 - iv. Institute, conduct, defend or abandon any legal proceedings by or against "The Company" in consultation with the Legal Advisor or otherwise concerning the affairs of "The Company" and also to compound and allow time for payment and satisfaction of any established debt due and of any established claim or demand by or against "The Company", with the approval of the BOD;
 - v. Ensure proper administration of the affairs, "Funds" and resources of "The Company";
 - vi. Secure the fulfillment of any contract, agreement or engagement entered into by "The Company" by mortgage or charge of all or any of the properties of "The Company" (except property of the "Government", as per Article 57 of "These Presents") from time to time or in such a manner as he may think it fit in the interest of "The Company";
 - vii. Appoint and remove or suspend managers, secretaries, officers, clerks and employees, either permanent or temporary;
 - viii. Refer any established claims or demands by or against "The Company" to arbitration and observe and perform the awards in consultation with the Legal Advisor, with the approval of the BOD;
 - ix. Exercise supervision and disciplinary control over the work and conduct of all employees of "The Company";
 - x. Delegate any of his function(s) to any officer(s) of "The Company" with the prior approval of the BOD; and
Perform any other task assigned by the BOD.